



OREGON MANUFACTURED HOUSING ASSOCIATION



Oregon Outlook



16th Annual Golf Tournament a Success

OMHA's annual charity golf tournament was a success! Our 16th Annual Golf Tournament returned to the gorgeous Langdon Farms course in Aurora, Oregon. Thanks to our tournament and hole sponsors, mulligan purchases and cash donations, OMHA raised **\$4,060** and 2 boxes of food for Oregon Food Bank!



TOURNAMENT SPONSORS

Superior Homes Transport
Skyline Homes
Universal Forest Products

HOLE SPONSORS

Credit Human Clayton Homes - Albany
Shaw Industries Palm Harbor Homes
OrePac Building Products



Thank you for your generous Oregon Food Bank Donation!



Affordable Housing Day



OMHA's first Affordable Housing Day is September, 18th, 2019. We are providing round-trip transportation from the State Capitol to Palm Harbor Homes. If you'd like to join our tour of Palm Harbor Homes, please contact Genoa Ingram at 503-378-0595 or genoa@courtstreetconsulting.org.

Making a Difference Scholarship Winners

Congratulations to our nine recipients for the 2019 Making a Difference scholarship! Our diverse group of scholarship winners attend eight different colleges across three states.

Cameron Beickel
Arizona State University



"I am very thankful to be a recipient of this incredible scholarship. I have set ambitious goals for myself both academically and professionally. Graduating with my undergraduate degree in Marketing and a minor in Sustainability, I plan on entering the workforce with innovative ideas of how businesses operate from a sustainable and clean point-of-view. I plan on working a few years and going back to school to receive an MBA. My goal is to move to the Pacific Northwest or the Bay Area and land a leadership role at a company that has the same ambitions as I do. Receiving the "Making a Difference" Scholarship will be detrimental to achieving one of my main goals, graduating without debt. I am extremely humbled and very thankful that I have been chosen to receive this generous scholarship. I am an outdoorsy-type of person. I love all physical activity, from going to the gym, to mountain biking and hiking, to going on an adventure in a new city or wilderness. I enjoy planning my future, traveling, and spending time with my family and friends. Once again, I want to thank the OMHA board for this incredible scholarship."

"I would like to sincerely thank the Board for granting me this scholarship and opening many new opportunities for me. This scholarship will allow me to expand my academic goals and explore my interests in a college setting. My college career will be influenced greatly by your kindness and consideration from this opportunity. I will begin my college career by attending Portland Community College to attain my associates degree. Once I finish there, I will be moving the rest of my education to Portland State University, and I am hoping to get my masters degree after that.

Claire Johanson
Portland Community
College

Education is a very important part of life, and experiencing it is crucial for my growth and development as a young adult. I am interested in pursuing a career path in adolescent education, and potentially expanding that to include special needs education. I have always had the viewpoint that everyone has the right to a strong education, and being a teacher would allow me to directly influence those kids. School has always been my top priority, but I also have many other passions outside of education. I joined my high school's theater program when I was a freshman and I fell in love with the arts. I also have been in choir since sixth grade, and I believe creative arts gave me the confidence, drive, and commitment I have today. I am also an avid reader and writer. I have always been above my reading level, and my interest in reading has only extended as time went on. Words are such a powerful form of expression and creatively expanding my intellect through literature is something I am very passionate about. Thank you again so much for this opportunity. I am incredibly thankful, and I will be in constant reminder of your kindness as my college experience progresses."



"Thank you so much for awarding me and blessing me yet again with this \$2,000 scholarship. My goal has been to become an engineer since I've been in first grade, granted I didn't know the word for the career yet. I've always been fascinated with building and working with my hands, from taking apart toys to fixing appliances in my house. When I heard there was a special program that allowed us to experience and learn what it's like to be an engineer I knew I had to jump on it as soon as I could. I started a year late, but I didn't let that get in my way. I continued with the program with my head held high and with determination. When it came to picking a college, I knew I had two options: OSU and OIT. The hefty price tag from a State school was definitely an issue, however. With unexpected illnesses, broken cars, and other unforeseen costs, any money I could get is very welcomed. My plan is to get my Bachelor's degree and get a job as soon as I can. Once I pay off debt I want to reach my Master's, then a PhD. Thanks to the OMHA Board I can focus more on my studies and less on money. I will graduate from OSU as a Mechanical Engineer with the help of OMHA."

Daniel Lobatos
Oregon State University



Israel Miles
Lane Community
College



"Thank you OMHA Board for your generous \$2,000 Making A Difference scholarship for my second year in college. I am so happy and appreciative that I am one of the recipients who was selected for your scholarship. I am VERY grateful for the opportunities this award will provide me. I rely on financial aid, grants and student loans to help finance my education and living expenses. My goal in life is to truly make a difference and to make this world a better place. I want you to know that you have really made a difference in my life by relieving some of the financial stress of college. This will surely help me to get started out on the right foot to reaching my goals. I hope someday to be able to pay it forward. I am enrolled in the Para-medicine program at Lane Community College. I am also running for Lane's track team. My first year of college was full of new experiences and challenges. But I am proud that with taking a full load of pretty difficult courses and also with all of the hours spent at track practice that I finished my first year with a B average. I know that both a quality education and excelling in sports can open many doors for my future. I have chosen the Para-medicine field for several reasons. I feel that I have the personality that makes people feel comfortable and calm in stressful situation. People often come to me for advice and motivation. Because of that, I feel I will have a good bedside manner with patients. I also like the hours of this profession. You normally do 2-3 long shifts and then have the rest of the week off. Since I want to coach in the future, this will allow me to have the time to devote to that as well. Again, I can't thank you enough for being willing to help students like myself to further their education. I will continue to strive to take my education and sports to the next level. I will represent OMHA well during my years in college and beyond."

Samantha Pettit
University of St. Thomas



"Thank you for making a difference in my life. As a recipient of the OMHA Scholarship, I am truly thankful for the help to ease some of the extra expenses that comes along with college. I will be attending the University of St. Thomas in St. Paul, Minnesota. A few of my goals is to work hard spiritually, academically and athletically while finding the balance to enjoy college life. I will continue to grow in my faith, I have been selected to be a freshman Ambassador for UST. I will strive to make an impact in my community both on and off campus. As a full time student, I will be studying in the field of Business, Marketing and Statistics. I will push myself to obtain a high GPA. One of my athletic goals is to be a starter on the UST Varsity Softball team and be a leader on and off the field. Thank you again for making a difference in my life."

"I was ecstatic after reading the news, contained within the email, stating that I was chosen as one of the recipients for the Making A Difference Scholarship. I am beyond grateful for the opportunity to even apply, let alone be granted the funds which will help to provide me with the necessary resources to finish my education. Thank you. As an undergraduate student, pursuing a bachelor's degree in education with a concentration in middle school health, I hope to acquire the skills required to develop young students into upstanding citizens who can give back to society, as you have given back to me. Outside of school, I pour my time and energy into my internship with Western Oregon University Fellowship Club. The club's mission is to create a place for people to talk about hard topics such as religion, philosophy, politics, and world views. Within that, we hope to create a loving community on campus. We are a club who welcomes all, which makes for an odd bunch of people. I mentor other students through this internship and this scholarship will help me continue. Thank you again for allowing me to resume my studies with less financial stress upon my shoulders; the books are heavy enough as it is."

Karmann Roche
Western Oregon
University



Alexandra Whitish
Oregon State University

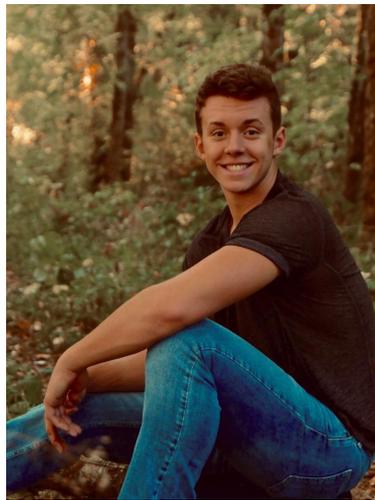


"I would like to start by granting my most sincere thanks to you for this \$2,000 scholarship. By furthering my education, I aspire to become an ambulatory pharmacist. I am on my way to obtaining a bachelor's degree in Bio-Health Sciences, and next I will be working on my Doctor of Pharmacy degree. School has always been a top priority in my life. Since neither of my parents went to college, planning on obtaining a post-secondary education was something I did independently. When I got accepted to Oregon State University during my senior year of high school I was thrilled, but on the other hand, I was very unsure as to how I would pay for college. I have been faced with many financial obstacles along the way. Receiving this scholarship has helped immensely and I am forever grateful. Working in the medical field has always been a dream of mine. Since I was young I have always wanted to help others and find ways to give back to the world. That is why I have decided on furthering my education to become an ambulatory pharmacist. It has always been a dream of mine to help people medically. Thanks to you, I am even closer to reaching my goals. This scholarship has taken some of the weight off of my shoulders. I am appreciative to know that there are people out there who are so giving and willing to help those who need it. By receiving this scholarship, I am even more excited to help others one day. Thank you once again for this \$2,000 scholarship as well as assisting me in my efforts to do what I've always wanted to do."

"Thank you for the opportunity and consideration for the Making a

Difference Zechenelly. I am pursuing a Masters in Real Estate Development from Portland State University. My long-term goals are to stay in the manufactured home industry through acquisitions, operations and brokerage of manufactured home communities. In addition to the above, I am seeking to redevelop communities that have pre-HUD housing to provide higher quality homes for residents which will in turn bring about robust communities. Throughout my degree program I have been a huge advocate for manufactured homes and communities. They play a vital role in true un-subsidized housing options. They are a win for owners, homeowners and the community as they all work together to provide great housing opportunities at affordable prices without sacrificing quality. Outside of school my partner and I stay involved in sports. In college we met and competed at the Division I level of the NCAA's in track & field. In addition, I have a high passion for finance and business. I read constantly and use that knowledge to help my peers with their long- and short-term financial plans. A final note about me is, even though my partner and I are both in our master's degree at Portland state (she is in finance) we spend our time fostering dogs. We have fostered 16 dogs over the past 2 years. Keeping them for as little as 12 hours or as long as 3 months and having 1-3 dogs at a time. We greatly enjoy giving back to those who need a helping hand."

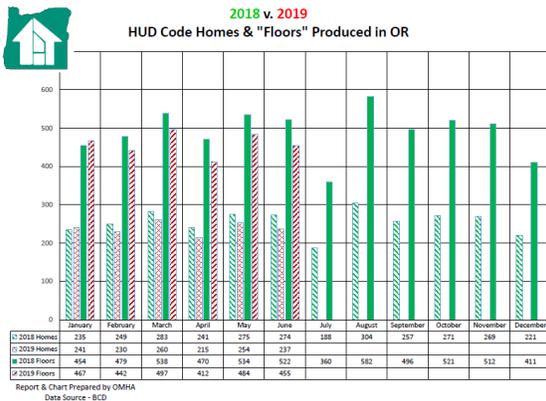
**Eric Zechenelly
Portland State
University**



**Kyle Miller
Benton Community College**

Oregon Production Report

OMHA staff produces a monthly production report of the HUD homes and floors produced in Oregon based on figures provided as a courtesy by Oregon Building Codes Division. You can find below the Oregon Production Reports, graph, and Manufactured Housing Institute's Monthly Economic Reports.



Homes & Floors Produced in Oregon

	2018 Homes	2019 Homes	2018 Floors	2019 Floors
January	235	241	454	467
February	249	230	479	442
March	283	260	538	497
April	241	215	470	412
May	275	254	534	484
June	274	237	522	455
July	188		360	
August	304		582	
September	257		496	
October	271		522	
November	269		512	
December	221		413	
	3067	1437	5879	2757

March Oregon Production Report

MHI March Economic Report



OREGON MANUFACTURED HOUSING ASSOCIATION
2255 State Street - Salem, OR 97301
(503) 364-2470 FAX (503) 385-0374

MARCH 2019

HOMES / "FLOORS" PRODUCED IN OREGON*

Single Section	36	Homes	36	Floors
Double	211	Homes	422	Floors
Triple	13	Homes	39	Floors
Quad +	0	Homes	0	Floors
Total	260		497	

The Oregon Building Codes Division (BCD) reported that Oregon manufacturers produced 260 homes (497 "floors") during the month of March 2019. They produced 283 homes (538 "floors") during the month of March 2018. This represents a **decrease in production of 23 homes (-8.1%) and a decrease of 41 floors (-7.9%)**.

Between January 1 and the end of March 2019 Oregon manufacturers produced 731 homes (1,406 "floors"). During the same period in 2018, they produced 767 homes (1,471 "floors"). On a year to date basis, this represents a **decrease in production of 36 homes (-4.6%) and a decrease of 65 floors (-4.4%)** from 2018.

Emily Marchant
OMHA Staff

* The production data includes only manufactured homes, and does not include "park models", modular buildings, Canadian Homes (CSA), RV's or other types of factory-built structures.

TODAY'S MANUFACTURED HOME...Built for living...Built for life

April Oregon Production Report



OREGON MANUFACTURED HOUSING ASSOCIATION
2255 State Street - Salem, OR 97301
(503) 364-2470 FAX (503) 385-0374

APRIL 2019

HOMES / "FLOORS" PRODUCED IN OREGON*

Single Section	31	Homes	31	Floors
Double	171	Homes	342	Floors
Triple	13	Homes	39	Floors
Quad +	0	Homes	0	Floors
Total	215		412	

The Oregon Building Codes Division (BCD) reported that Oregon manufacturers produced 215 homes (412 "floors") during the month of April 2019. They produced 241 homes (470 "floors") during the month of April 2018. This represents a **decrease in production of 26 homes (-10.7%) and a decrease of 41 floors (-7.6%)**.

Between January 1 and the end of April 2019 Oregon manufacturers produced 946 homes (1,818 "floors"). During the same period in 2018, they produced 767 homes (1,471 "floors"). On a year to date basis, this represents a **decrease in production of 36 homes (-4.6%) and a decrease of 58 floors (-12.3%)** from 2018.

Emily Marchant
OMHA Staff

* The production data includes only manufactured homes, and does not include "park models", modular buildings, Canadian Homes (CSA), RV's or other types of factory-built structures.

TODAY'S MANUFACTURED HOME...Built for living...Built for life

May Oregon Production Report



OREGON MANUFACTURED HOUSING ASSOCIATION
2255 State Street - Salem, OR 97301
(503) 364-2470 FAX (503) 385-0374

MAY 2019

HOMES / "FLOORS" PRODUCED IN OREGON*

Single Section	38	Homes	31	Floors
Double	202	Homes	404	Floors
Triple	14	Homes	42	Floors
Quad +	0	Homes	0	Floors
Total	254		484	

The Oregon Building Codes Division (BCD) reported that Oregon manufacturers produced 254 homes (484 "floors") during the month of May 2019. They produced 275 homes (534 "floors") during the month of May 2018. This represents a **decrease in production of 21 homes (-7.6%) and a decrease of 50 floors (-9.3%)**.

Between January 1 and the end of May 2019 Oregon manufacturers produced 1,200 homes (2,302 "floors"). During the same period in 2018, they produced 1,283 homes (2,475 "floors"). On a year to date basis, this represents a **decrease in production of 83 homes (-6.4%) and a decrease of 173 floors (-6.9%)** from 2018.

Emily Marchant
OMHA Staff

* The production data includes only manufactured homes, and does not include "park models", modular buildings, Canadian Homes (CSA), RV's or other types of factory-built structures.

TODAY'S MANUFACTURED HOME...Built for living...Built for life

June Oregon Production Report



MONTHLY ECONOMIC REPORT

MARCH 2019 MANUFACTURED HOUSING ACTIVITY
Industry Production, Shipments and Trends



1655 Fort Meyer Dr. Suite 200 Arlington, VA 22209 | Tel: 703.558.0400 | info@mhihome.org
www.manufacturedhousing.org

MHI April Economic Report



MONTHLY ECONOMIC REPORT

APRIL 2019 MANUFACTURED HOUSING ACTIVITY
Industry Production, Shipments and Trends



1655 Fort Meyer Dr. Suite 200 Arlington, VA 22209 | Tel: 703.558.0400 | info@mhihome.org
www.manufacturedhousing.org

MHI May Economic Report



MONTHLY ECONOMIC REPORT

MAY 2019 MANUFACTURED HOUSING ACTIVITY
Industry Production, Shipments and Trends



1655 Fort Meyer Dr. Suite 200 Arlington, VA 22209 | Tel: 703.558.0400 | info@mhihome.org
www.manufacturedhousing.org

MHI June Economic Report



OREGON MANUFACTURED HOUSING ASSOCIATION
2255 State Street - Salem, OR 97301
(503) 364-2470 FAX (503) 385-0374

JUNE 2019

HOMES / "FLOORS" PRODUCED IN OREGON*

Single Section	31	Homes	31	Floors
Double	194	Homes	388	Floors
Triple	12	Homes	36	Floors
Quad +	0	Homes	0	Floors
Total	237		455	

The Oregon Building Codes Division (BCD) and Manufactured Housing Institute (MHI) report that Oregon manufacturers produced 237 homes (455 "floors") during the month of June 2019. They produced 263 homes (526 "floors") during the month of June 2018. This represents a decrease in production of 23 homes (-8.1%) and a decrease of 41 floors (-7.6%).

Between January 1 and the end of June 2019 Oregon manufacturers produced 1,437 homes (2,757 "floors"). During the same period in 2018, they produced 1,557 homes (2,997 "floors"). On a year to date basis, this represents a decrease in production of 120 homes (-7.7%) and a decrease of 240 floors (-8.0%) from 2018.

Emily Marchant
OMHA Staff

* The production data includes only manufactured homes, and does not include "park models", modular buildings, Canadian Homes (CSAs), RV's or other types of factory-built structures.



MONTHLY ECONOMIC REPORT

JUNE 2019 MANUFACTURED HOUSING ACTIVITY
Industry Production, Shipments and Trends



1655 Fort Meyer Dr. Suite 200 Arlington, VA 22209 | Tel: 703.558.0400 | info@mhihome.org
www.manufacturedhousing.org

TODAY'S MANUFACTURED HOME... Built for living... Built for life

OMHA 2019 Annual Meeting

Mark your calendar for Thursday, November 14, 2019 at the Willamette Heritage Center in the Dye House in Salem, Oregon. Our keynote speaker will be Manufactured Housing Institute's (MHI) Rick Robinson, who will share his insight on the manufactured housing industry. Join us for dinner, networking, and discussions about manufactured housing. RSVP's will be sent out soon.



Energy Trust of Oregon | Manufactured Homes Programs and Promotions

Manufactured home residents across Oregon may be eligible for a special promotional price and increased incentive between \$2,500 & \$3,000 on a professionally installed ducted or ductless heat pump through December 31, 2019. By working with one of Energy Trust's participating trade allies, incentives will be paid directly to the contractor, who will deduct the incentive amount from the invoice, reducing out-of-pocket costs.

Energy Trust of Oregon offers incentives to retailers that sell qualifying new manufactured homes and energy efficient equipment upgrades, as well as business development funds to help offset the costs of advertising ENERGY STAR and NEEM+ certified manufactured homes and their energy-efficient features. Incentives for customers who purchase these qualified models are also available.

For existing manufactured homeowners, Energy Trust of Oregon has no-cost or incentive energy-saving improvement offerings which can help owners increase the energy efficiency of their existing manufactured homes. Energy Trust incentives are available to help offset out-of-pocket costs for duct and air sealing, as well as energy efficient equipment such as ductless heat pumps, water heating, and smart thermostats.

Update provided by Kyle Kent of Energy Trust. To learn more about Energy Trust of Oregon's Manufactured Homes programs or promotions, call 1-866-311-1822

I'M HOME Conference

Manufactured housing leaders, policymakers, lenders, industry experts, homeowners and community organizers will attend this year's conference. Register [here](#).

November 18-20, 2019
Portland, Oregon



Upcoming MHI Events

MHI Annual Meeting

September 22-24, 2019 | The Westin Savannah, Savannah, GA

National Communities Council Fall Leadership Forum

November 13-15, 2019 | The Westin Michigan Avenue, Chicago, IL

Legislative and Coastal Caucus Economic Summit updates coming soon.

