TAMMAC HOLDINGS CORPORATION

APRIL 22, 2021

YOUR LOGO OR COMPANY NAME

ESTIMATE

CUSTOMER NAME

PRESENTED BY: DEALERSHIP NAME

DEALERSHIP ADDRESS

ESTIMATE

PROJECT COMMUNICATION DOCUMENTS

Below you will find the breakdown of the cost to prepare the property for your new home. These prices are confidential and are meant on for CUSTOMERS NAME

Should you have any additional questions or would like to discuss, please contact SALES PERSON HANDLING at DEALERSHIP NAME & ADDRESS.

SITE WORK: $16,500 (EXAMPLES)

* Grading of site for house and garage areas
* Excavation for concrete slabs (House and Garage)
  + Placement of Stone
  + Rough grading with existing material after concrete is poured
* Driveway installed finished with item 4 crushed stone
* Trench for new electric service, water & sewer
* Restore all disturbed areas – seed and hay installed
* Gravel walkways
* Dig for deck piers

\*\*ROUGH GRADING IS THE SHAPING OF THE PROPERTY, AFTER WE HAVE COMPLETED THE ROUGH GRADE, A LANDSCAPER SHOULD BE CALLED TO DO FINE GRADING, FINSIHING & SEEDING

\*\*ROUGH GRADING IS UPON COMPLETION OF JOB WITH EXISTING MATERIALS THAT ARE ON SITE. IF ADDITIONAL MATERIALS ARE NEEDED THERE WILL BE AN ADDITIONAL CHARGE.

FOUNDATION / MASONARY WORK: $19,800 (EXAMPLES)

* Poured Concrete Slab
  + Insulated concrete slab 24’x64’ manufactured home
  + To be done in accordance with manufacturer’s design
  + Monolithic slab for 24’x28’ garage with 2 courses of blocks
  + Includes utilities stubbed
  + 14 Precast Piers for decks

ELECTRIC SERVICE: $4,300 (EXAMPLES)

* New 200 Amp electric service
* Circuit for garage
* Circuit for A/C

PLUMBING, HEATING & COOLING: $9,100 (EXAMPLES)

* Connect house to municipal sewer system
* Connect house to municipal water system (includes water meter)
* Heat tape and insulation of water line
* Install Central A/C equipment

\*\* DEALER NAME IS NOT RESPONSIBLE FOR THE POTABILITY OF THE WATER. IT WILL BE THE RESPONSIBILITY OF THE HOMEOWNER IF ADDITIONAL WATER SOFTENNING OR ULTRA VIOLET LIGHT SYSTEMS ARE NEEDED TO MAKE THE WATER USEABLE.

CARPENTRY WORK: $34,800 (EXAMPLES)

* 5’X 8’ deck at front door
* 5’x 5’ deck at side door
* 10’x 20’ deck at rear door
* All decks to have railing and stairs & constructed with pressure treated lumber
* Install insulated skirting system with vents
* Construct a 24’x 28’ garage with 5/12 roof pitch
  + Matching siding and shingles
  + (1) 18’ x7’ automatic overhead doors
  + (1) entry door
  + (2) windows
  + Exposed framing interior

GARBAGE REMOVAL: INCLUDED (EXAMPLE)

PERMITS: $2,500 (EXAMPLE)

* Acquire engineered site plan
* Everything necessary to obtain all permits in the town and/or township including all engineered foundation drawings and application fees
* Acquire the certificate of occupancy at the completion of the job

CONTRACTORS FEE: $10,440 (EXAMPLE)

* Contractor’s fee of 12% for the organizing the above-mentioned services

TOTAL COST FOR ALL THE ABOVE-MENTIONED COMMODITIES AND SERVICES: $97,440

\*\* DUE TO THE FACT THAT OVERHEAD AND MATERIAL COSTS ARE TIME SENSITIVE, ALL QUOTES IN WRITING ARE GUARANTEED FOR 3 MONTHS FROM THE TIME OF ACCEPTANCE AND SIGNATURES OF ALL PARTIES INVOLVED

PAYMENT SCHEDULE:

Deposit to start: $

Progress payment due \_\_\_\_\_\_\_\_\_\_\_\_: $

Progress payment due \_\_\_\_\_\_\_\_\_\_\_\_: $

Final Payment due upon completion: $

PROJECT LOCATION:

\_\_\_\_\_\_\_DEALERSHIP\_\_\_\_ SHALL FURNISH ALL LABOR, MATERIAL AND EQUIPMENT NECESSARY TO COMPLETE THE WORK HEREIN DESCRIBED. THE PROPOSAL WHEN SIGNED BY BOTH PARTIES BECOMES THE CONTACT TO COMPLETE THE WORK DESCRIBED.

THERE MAY BE TIME WHEN SOME OF THE WORK CONTRACTED CANNOT BE COMPLETED DUE TO WEATHER OR GROUND CONDITIONS. THE WORK NOT COMPLETED WILL BE APPORTIONED IN DOLLARS AND AT THE TIME OF FINAL PAYMENT, ANY MONIES HELD BACK WILL BE PUT IN ESCROW AT THE OFFICE OF \_\_\_\_\_\_\_ATTORNEY IF ANY / TAMMAC\_\_\_\_\_.

IF \_\_\_\_\_\_\_\_DEALERSHIP\_\_\_\_\_\_\_\_ RETIANS THE SERVICES OF AN ATTORNEY DUE TO THE CUSTOMER’S DEFAULT IN PREFORMING ANY OF THE CONDITIONS AND TERMS OF THIS AGREEMENT, THE CUSTOMER MUST PAY THE REASONABLE FEES OF SUCH ATTORNEY AND ANY COSTS AND DISBURSEMENTS WHICH ARE INCURRED. WHETHER OR NOT LEGAL ACTION IS REQUIRED, ANY SUCH FEES, COSTS AND DISBURSEMENTS SHALL BE ADDED COSTS PAYABLE AFTER SAME ARE INCURRED OR INCLUDABLE AS ADDITIONAL DAMAGES IN ANY ACTIONS BROUGHT BY \_\_\_\_\_\_\_\_\_DEALERSHIP\_\_\_\_\_\_\_\_\_\_\_\_\_.

IT IS UNDERSTOOD THAT IF THE CUSTOMER FALLS BEHIND ON THE AGREED PAYMENT SCHEDULE THAT A LIEN WILL BE FILED ON THE PROPERTY.

FINAL PAYMENT IS DUE AT THE TIME OF EITHER ROUGH GRADING AND WHATEVER WAS AGREED TO IN WRITING.

ANY PAYMENT NOT RECEIVED AT THE TIME AGREED UPON IS SUBJECT TO A 1.5% PER MONTH INTEREST CHARGE. THIS INCLUDES ALL INSTALLMENTS, UNLESS OTHERWISE AGREED IN WRITING.

THIS CONTACT CANNOT BE CHANGED VERBALLY. ANY CHANGES TO THE CONTRACT MUST BE DONE IN WRITING.

THE PAYMENT SCHEDULE ON THE PREVIOUS PAGE FOR THE CONSTRUCTION PROPOSAL IS COMPLETELY SEPARATE FROM THAT OF THE PAYMENT SCHEDULE FOR THE HOME. THE PAYMENT SCHEDULE ON THE PREVUIUOS PAGE IS FOR THE SITE WORK ONLY. THE PAYMENT SCHEDULE FOR THE HOME IS DONE THROUGH \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

CONTACT ACCEPTED BY ALL PARTIES:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

BORROWER/CUSTOMER DATE DEALERSHIP DATE

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

BORROWER/CUSTOMER DATE

HOME ELEVATION PICTURES & DIAGRAM

EXAMPLE – 1 ATTACHED

SKETCH OF HOME (LAYOUT)

EXAMPLE – 2 ATTACHED

Your Proposal

DEALERSHIP

LOGO AND NAME

BORROWER / CUSTOMER NAME\_\_\_\_\_\_\_\_

COMPLETE ADDRESS\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Dear Mr. & Mrs. BORROWER / CUSTOMER NAME

Here is the proposal for your new home!

Please review each item carefully. Should you have any questions, please feel free to call us or stop in. We are open DAYS AND HOURS IDENTIFIED\_\_\_\_\_\_\_\_\_\_\_\_\_.

All the best,

DEALERSHIP NAME

CONTACT PERSON NAME

ADDRESS / CITY / STATE / ZIP

PRICE BREAKDOWN (EXAMPLES)

Code Description Qty / Unit Unit Price Price\_\_\_

Models Astro 3A2031P 28x64 1 $81,495.00 $81,495.00

Frames Blocking Support under doorway-required 1 $60.00 $60.00

Frames 2”x8” Floor joist 16”OC 1 $895.00 $895.00

Plumbing/Heating Perimeter Heat 1 $325.00 $325.00

Plumbing/Heating 40 Gallon Hot water Tank 1 $90.00 $90.00

Plumbing/Heating Exterior water faucet 1 $70.00 $70.00

Plumbing/Heating Water shut off valves 1 $90.00 $90.00

Plumbing/Heating In-House Main Shutoff 1 $60.00 $60.00

Plumbing/Heating Raised Toilet 2 $100.00 $200.00

Doors/Windows 4 Lite Front Door 1 $120.00 $120.00

Doors/Windows Sliding Glass Door 1 $750.00 $750.00

Doors/Windows Picture Window @ Sink 1 $145.00 $145.00

Walls/Roof/Insulation 5/12 Roof, 16”OC, 30# Roof Load 1 $6,995.00 $6,995.00

Electrical Extra GFI 1 $75.00 $75.00

Electrical Paddle Fan w/ Double switch Family Room 1 $180.00 $180.00

Code Description Qty / Unit Unit Price Price

Electrical 5 Arm Langford Light @ Nook 1 $115.00 $115.00

Electrical Stem Light over Bar 3 $55.00 $165.00

Electrical Bedroom Ceiling Light 3 $55.00 $165.00

Electrical TV Jacks 5 $55.00 $275.00

Exterior Ice Shield 1 $235.00 $235.00

Exterior Extra Shutter Sets-Rear 2 $30.00 $60.00

Exterior Wind Wrap 1 $235.00 $235.00

Exterior Treated Skirt Rail 1 $475.00 $475.00

Appliances Gold Package – SS Electric 1 $1,795.00 $1,795.00

Appliances Matching Microwave over Range 1 $395.00 $395.00

Interior Drywall T/O 1 $5,495.00 $5,495.00

Interior Rustic Wainscot Half – Family Room 1 $835.00 $835.00

Interior Plank Board Ceiling – Family Room 1 $115.00 $115.00

Floor Coverings Vinyl Entry Foyer 1 $75.00 $75.00

Floor Coverings Carpet Upgrade to Downtown/Rivers Edge 1 $480.00 $480.00

Interior 4” Backsplash T/) 1 $180.00 $180.00

Interior Crescent Edge Countertops T/O 1 $180.00 $180.00

Interior Hickory Hardwood Cabinets and Molding 1 $1,995.00 $1,995.00

Interior French Country Oak Molding Package 1 $595.00 $595.00

Interior Drawer over Door Cabinets 1 $475.00 $475.00

Interior Medicine Cabinet over Lav-Master Bath 2 $90.00 $180.00

Interior Wire Shelf over Laundry 1 $45.00 $45.00

Interior Kentucky Half Stone Gas Burning Fireplace 1 $3,325.00 $3,325.00

Interior 2 Lite Fixture over Lav-B2 1 $55.00 $55.00

Interior Seat for Ceramic Shower 1 $180.00 $180.00

Interior 4’x6’ Ceramic Tile Walk in Shower 1 $3,395.00 $3,395.00

Interior 60” Fiberglass Tub/Shower Combo 1 $250.00 $250.00

Interior China Sink Upgrade 3 $70.00 $70.00

Interior Double Lav Sinks-MBath 1 $95.00 $95.00

Interior Bump Out Kitchen Sink 1 $75.00 $75.00

Interior Painter Country Oak 6 Panel Interior Doors 1 $695.00 $695.00

Package Energy Star 1 $1,395.00 $1,395.00

Material Surcharge Month of \_\_\_\_\_- Subject to change 1 $4,544.00 $4,544.00

Sales Tax 1 $6,772.02 $6,772.02

**TOTAL PRICE: $127,701.02**

Your Proposal

FOR MANUFACTURED HOMES:

\*Price DOES NOT include sales tax

\*\*Price DOES include delivery of new home. Also, inside and outside set-up of new home.

FOR MODULAR HOMES:

\*Price DOES include sales tax

\*\* Price DOES include delivery, crane, inside and outside set-up of new home

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Print Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

EXAMPLE -3

COPY OF “NON-PRICED QUOTE” FOR HOME

(Identifying all Upgrades)